

PRESS RELEASE - FOR IMMEDIATE RELEASE

October 21, 2024

A dozen sheeters in four decades: Manchester Industries relies on equipment from BW Papersystems

Better by the dozen: since 1981, Manchester Industries has purchased 12 Folio Sheeters from BW Papersystems and its legacy brands. The most recent investment is a SheetRunner which was installed in May 2024, bringing the total to seven, accompanied by two SheetWizards, two Jagenberg sheeters and a Marquip Sheet Pro. Thanks to excellent quality and outstanding service, productivity remains high even after many years.

Hagerstown, IN, and Phillips, WI, October 14, 2024

Manchester Industries, a Clearwater Paper company, recently enhanced its production capabilities in Hagerstown IN, by acquiring a new 73" SheetRunner from BW Papersystems. This advanced sheeting system, designed specifically for high-volume board production, will allow Manchester to optimize substrate use, reduce waste, and improve production times.

Dave Clark, Production Manager at Manchester's Hagerstown facility, highlights the impact of this investment: "We bought the new SheetRunner to increase capacity and improve efficiency. It was such a reward for Hagerstown, investing in our future and modernizing our equipment. The automatic slitter minimizes setup time, which is a huge benefit in reduction of overtime." The Hagerstown facility, known for serving commercial printers and folding carton industries, has already seen significant performance gains with the new sheeter.



The SheetRunner is a dual-rotary sheeter, optimized for high-volume board production and designed for folding carton plants and commercial printers. (© BW Papersystems)

The installation process was seamless, with the machine fully operational within a week. "The installation went better than expected. There were absolutely no major road bumps. One week after the machine arrived, we were already in production," says Dave Miller, Corporate Maintenance Manager, who has been with Manchester Industries for over 24 years. Miller also emphasizes the strong partnership with BW Papersystems, noting the excellent service and collaboration that has been crucial to Manchester's success over the years.

The new SheetRunner's advanced features, such as its automation and safety enhancements, are expected to boost productivity while maintaining high-quality output. As Miller explains, "The SheetRunner helps us build on our quick-turn value prop for customers, with increased safety, quality, and reliability."

Beyond the immediate productivity benefits, the SheetRunner also represents a significant upgrade in terms of operator efficiency. "We've had the SheetRunner installed and running for a few weeks, and the performance has significantly increased. In one shift, we handled 13 job changes and reached an output of 30 tons, which is impressive for a new sheeter. The machine runs faster with less effort from the operators, allowing them to focus on programming, monitoring, and quality control. The SheetRunner is definitely an efficient sheeter," adds Clark.

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Lucas Kok, Sheeter Sales Executive at BW Papersystems, who played a key role in this latest purchase, commented on the partnership: "It's been a privilege working with Manchester Industries over the years, and we're thrilled to see how the new SheetRunner is already making a difference. Our goal is always to provide solutions that not only meet but exceed our customers' expectations, and we're glad to see the machine delivering on that promise."

Looking to the future, Manchester Industries sees this latest acquisition as a continuation of its long-term growth strategy. By continually upgrading its equipment with cutting-edge technology, like the SheetRunner from BW Papersystems, the company ensures it remains at the forefront of the industry. "BW Papersystems is pushing the bar for sheeters and converting, and we are proud to partner with them. Their commitment to innovation and support allows us to meet our customers' expectations while also increasing our productivity," Clark concludes.

Manchester Industries was founded in 1978 as a recycled paperboard mill. In 1981, the acquisition of the first sheeter transformed the company's trajectory. Since then, Manchester has grown to become one of the nation's leading suppliers of sheeted paperboard, operating five locations and shipping nationwide. With thirteen precision sheeters, two slitter rewinders, five guillotines, and four carton packing lines, the company has the capacity to produce over 175,000 tons of finished products annually. Manchester Industries maintains thousands of tons of roll stock inventory, ensuring quick-turn, 'Just in Time' service for their customers' paperboard needs.

With this latest addition, Manchester Industries continues its long-standing tradition of leveraging top-tier technology from BW Papersystems to meet evolving market demands and maintain its competitive edge.

More information about the SheetRunner folio sheeter:

<https://www.bwpapersystems.com/products/machine/new/sheetrunner>

Image material: BWPapersystems_SheetRunner.jpg

Caption:

The SheetRunner is a dual-rotary sheeter, optimized for high-volume board production and designed for folding carton plants and commercial printers. (© BW Papersystems)

ABOUT BW PAPERSYSTEMS

BW Papersystems, part of the Barry-Wehmler Group, builds capital equipment that transforms paper into products for consumers - every day, around the world. We offer innovative technologies, service and parts, and years of global experience in corrugating, finishing; slitting and packaging; stationery; bookbinding and security documents. Customers rely on our machines to produce items such as corrugated boxes, folding cartons, passports, notebooks, copy paper, board, coated paper and all types of specialty papers and plastic films. For more information, visit bwpapersystems.com



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ABOUT BARRY-WEHMILLER

Barry-Wehmiller is a diversified global supplier of engineering consulting and manufacturing technology for the packaging, corrugating, sheeting and paper-converting industries. By blending people-centric leadership with disciplined operational strategies and purpose-driven growth, Barry-Wehmiller has become a \$3 billion organization with 12,000+ team members united by a common belief: to use the power of business to build a better world. CEO Bob Chapman shares the story of the company's transformation in his book, *Everybody Matters: The Extraordinary Power of Caring for Your People Like Family*. To learn more, go to barrywehmiller.com.

ABOUT MANCHESTER INDUSTRIES

Manchester Industries was founded in 1978 as a recycled paperboard mill. In 1981 the first sheeter was purchased, and the future of the company was determined. Since that time Manchester has grown to become one of the leading converting facilities in the country with five shipping locations from coast to coast. With fourteen precision sheeters, three slitter rewinders, five guillotines, and four carton packing lines Manchester Industries has the capacity to produce over 170,000 tons of finished product for the marketplace. Manchester Industries maintains an average daily inventory of over 16,000 tons to meet the demands of their customers providing 'Just in Time' service for their sheeting needs.

